

COMMISSION STRUCTURE

Unit Commission, Incentives & Payment

Units may choose from one of two commission structures:

- 28% of total sales with prizes for Scouts
- 30% of total sales without prizes for Scouts

Earned percentages:

Units can earn 5% additional commission for both sales (total of 33% or 35% commission) by completing the following:

- Attend one of the two Fall Product Sales Kickoff & Trainings
- Submit their full popcorn payment on time!

Commission will be deposited directly into unit account by Friday, December 29th.

