

THE KERNEL JOURNAL

Issue 5
March 21, 2019



Resources

- ✓ Before the Sale
- ✓ During the Sale
- ✓ After the Sale

Commit to the Sale

- ✓ [Three Harbors Council](#)
- ✓ [Pecatonica River Popcorn](#)

Upcoming Events

- ✓ Show and Sell Distribution
- ✓ Reconciliation
- ✓ [750 Club Submission](#)

Three Harbors Council Spring Popcorn Sale March 1 – April 1, 2019

Popcorn Sale Updates

- ✓ Don't forget to send us your "[Scouts in Action](#)" photos throughout the sale. Your unit may be the next featured photo.



Blitz Weekend Winner
James M.
Troop 506 -Root River District
Sold \$1140.00

Need More Show & Sell Popcorn Last Week for Warehouse

- ✓ Complete a Product Request Form and email to:
Popcorn@ThreeHarborsScouting.org
- ✓ Indicate the day and time you are picking up the Product
- ✓ 24 hours-notice is appreciated
- ✓ Online Sales close on April 22, 2019
- ✓ Commissions will be directly deposited into your unit account in May

Help Wanted Volunteers
Sort Popcorn Orders
April 29th – Contact Patty if interested

Online Sales

- ✓ Online Sales close on April 22, 2019
- ✓ Commissions will be directly deposited into account in May.

Popcorn Tip of the Week

- Tip #1 *It's just a numbers game.*
The more houses or face-to-face interactions by Scouts, the more they'll sell.
- Tip #2 *Work on the Salesmanship merit badge during popcorn sales.*

750 Club Winners

- ✓ Don't forget submissions are due no later than April 12th to be considered for council prizes!
- ✓ Submit using the following link located on our Popcorn webpage

Are your Scouts in the Winner's Circle?

- ✓ All Scouts that sell \$2500 or more have their choice of one prize from Pecatonica Rivers' Winners Circle.
- ✓ www.prpopcorn.com
- ✓ Log into your unit profile
- ✓ Click "Enter Scout into Winners Circle"
- ✓ Be ready to provide a document showing Scout Sales

Reconciliation Day

April 6th- Milwaukee Service Center
9:00 am – 1:00pm
Appointment is required for this date!

April 9th – Milwaukee Service Center
8:30 am – 5:30 pm

April 10 – Leman USA Warehouse
8:30 am – 5:30 pm

A Unit Kernel or Representative from every unit is required to attend.

- ✓ Returns up to 20%-No Chocolate
- ✓ Take Order placed before you arrive
- ✓ Verify your order
- ✓ Verify your warehouse location
- ✓ Verify your commission
- ✓ Bring a signed, blank check to complete on site



Contacts

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Pecatonica River Popcorn
www.PRPopcorn.com

GCC/Keller Prizes
www.kellerspringprizes.com



