

THREE HARBORS COUNCIL, BOY SCOUTS OF AMERICA

2018 SPRING POPCORN SALE



2018 Popcorn Kickoff



THREE HARBORS COUNCIL

2018 Popcorn Flavors \$10-\$20

White Popping Corn

America's healthiest snack food!
Pops up tender for that fresh
popcorn taste you're craving.



Net Wt. 2.5 lbs. ▲ \$10.00 (U)D (GF)

Classic Caramel Corn

Glazed to perfection with
real butter and brown sugar
to create a flavor to remember,
with a crunch you can't forget.



Net Wt. 10 oz. ▲ \$10.00 (GF)

Family Time by Terry Redlin

Scoutmasters Blend

Light roast with outstanding complexity.
Nutty and clean.

100% Premium Arabica Ground Coffee.



Net Wt. 8 oz. ● \$15.00 (GF)

Light Med. Dark

Snakebite Supremo

Beautifully clean medium roast with deep
running notes of red wine and chocolate.

100% Premium Arabica Ground Coffee.



Net Wt. 8 oz. ● \$15.00 (GF)

Light Med. Dark

Campfire Conniption

Heavy, full bodied, dark roast. Hints
of toasted nuts and chocolate.

100% Premium Arabica Ground Coffee.



Net Wt. 8 oz. ● \$15.00 (GF)

Light Med. Dark

Trail Mix

Grab a handful of our flavorful snack
mix. This treat has cashews, peanuts,
almonds, chocolate candies, raisins
& dried cranberries.



Net Wt. 18 oz. ◎ \$20.00 (GF)

Patiently Waiting by Terry Redlin



2018 Popcorn Flavors \$20

Cheddar Cheese

Made with real Wisconsin Cheddar Cheese, each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.

Net Wt. 8 oz. ● \$20.00 GF



Eagle Court Of Honor
by Joseph Csatari

Jalapeño Cheese

The unmistakable zip of jalapeño pepper gives this feisty popcorn flavor its heat. Perfect for those who like their snacks with a little kick.

Net Wt. 8 oz. ■ \$20.00 GF



Character Counts
by Joseph Csatari

Butter

Microwave ~ 18 Pack

Take advantage of this convenient way to enjoy freshly popped taste with a rich butter flavor.

Net Wt. 45 oz. ⊕ \$20.00 U D GF



Sea Salt "Light"

Microwave ~ 18 Pack

Tender white popcorn with a sprinkle of sea salt and dash of cracked pepper. Half the fat and 0 grams of trans fats.

Net Wt. 45 oz. ⊖ \$20.00 U D GF



Kettle Corn

Microwave ~ 18 Pack

Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams trans fats.

Net Wt. 45 oz. ✓ \$20.00 U D GF



Peanut Butter Cup

Two great flavors that taste great together. A melt in your mouth combination of milk chocolate & peanut butter.

Net Wt. 18 oz. ♥ \$20.00 GF





Sunset Retreat
by Terry Redlin



2018 Popcorn Flavors \$25-\$40

Caramel with Sea Salt

Caramel corn made with real butter, brown sugar and the perfect amount of sea salt. The crunchy, sweet and salty combination will leave you wanting more.

Net Wt. 16 oz.  \$25.00 



Official MLB
Milwaukee Brewers

Double Butter

Microwave ~ 30 Pack

Bring the taste of the theater home with this buttery popcorn snack. Each package is bursting with twice the buttery flavor.

Net Wt. 75 oz. **DB** \$30.00  



Classic Trio

Everyone's favorite blend of sweet & savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually.

Natural Popcorn / Classic Caramel / Cheddar Cheese

Net Wt. 23 oz.  \$30.00 



Scouting Memories
by Norman Rockwell

Cheese Lovers

Cheese, cheese and more cheese! A combination that will satisfy any cheese lover's appetite:

Cheddar Cheese / Jalapeño Cheese
Buffalo Ranch / White Cheddar

Net Wt. 24 oz.  \$40.00 



Military Donations \$30/50

Allows customers to purchase popcorn for the men and women serving our country and support Scouting at the same time.



Kick Off – In the Bag

In The Bag:

- ✓ Sales Flyer
- ✓ Money Envelopes
- ✓ Super Saturday Prize
- ✓ Tasting Kits



POPCORN SALES CHECKLIST

- Money Envelopes**
- Sales Flyer**
- Pen/Pencil**
- Clean Uniform**
- Donation Receipts**
- Popcorn Receipts**
- “Sorry We Missed You Cards”**



How to Conduct a Tasting Session

The purpose of a tasting session is to have each boy try 1 or 2 kernels of each flavor. Once everyone has tasted each flavor, have the boys vote on which popcorn they liked best! Tally the votes and determine which flavors were everyone's favorites. Have fun with it!

-Why Tasting Sessions are important to our sales-

By conducting a tasting session for your group you create product familiarity and product knowledge. Now each scout can use the tasting results as a selling tool! For example, when the boys are at someone's door selling and the buyer says "I don't know what to get" the boy can say "My pack did a taste testing session and we decided that Caramel was the best, but I like Jalapeno Cheese so you should buy them both!"

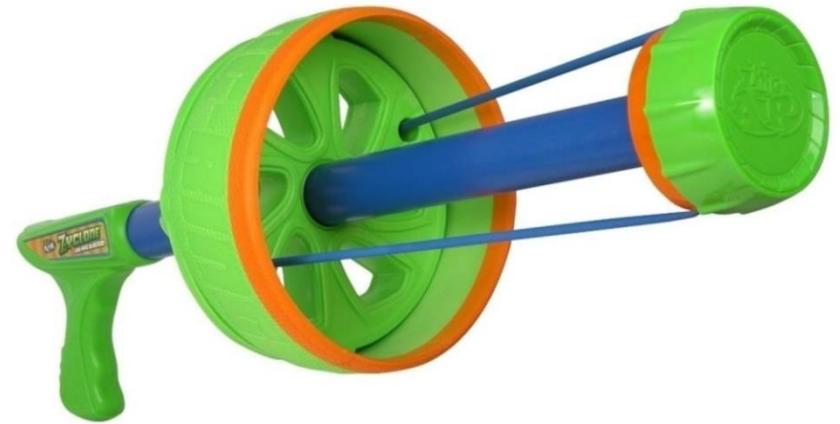
Enjoy your Tasting Kits and good luck selling this season!

Sincerely, Your Friends at Pecatonica River Popcorn



Super Saturday

Fun-filled day of events enriched with opportunity for Scouts. The day is designed to stimulate Scout sales and encourage interaction with customers.



- Entire unit gathers on a Saturday morning.
- The entire unit goes to a house to learn some techniques for selling door to door and to gain some confidence.
- The Scouts, leaders and parents then divide and blanket the neighborhood to see who can make the most sales.
- Meet back at the starting place in a specified amount of time and give the prize away.



4 Ways to Sell Pecatonica River Popcorn

- Show & Sell/Show & Deliver
 - Setting up a display of your popcorn at a high traffic area is an easy way to increase your sale!
(Popcorn is ordered in advance on consignment from the Council)
 - Combines the Show & Sell (Products ordered in advance) and Take Order (Going door-to-door). One Stop Selling!
(Product is taken door-to-door and delivered on the spot)
- Take Order
 - The traditional way for Scouts to sell popcorn is going door-to-door in the community. Customers place their order on the take order form and it gets delivered after the sale.
(Unit tabulates individual Scout sales into one Unit Order)
- Online Sales
 - Customers can support Scouts from across the country with prpopcornstore.com. Each Scout gets credit for what they sell.
(Unit leaders register each boy, seller ID's are emailed along with script)



Online Sales – prpopcornstore.com

Online selling allows Scouts to sell to faraway friends and family. 70% of every purchase goes back to Scouting.

Why Sell Online?

- **No deliveries!** PRP ships the product directly to the consumer.
- **Emails sent out each time an order ships so that the unit leader and Scout can track sales.**
- **It's easy!**
 - Scouts register to sell with their unit leader via the Unit dashboard.
- **Three options to choose from:**
 - 2 gallon tin
 - 3 gallon tin
 - Military Donation ranging from \$10 - \$100.
- **Sales count towards prize levels.**




Online Flavors


- Customers can choose their favorite 3 flavors from 12 unique options to fill their tins.



Online Sales – MyPRPopcorn.com




My Pecatonica River Popcorn



Joe Scout

Goal: 5,000


Raising money for: I am selling popcorn to earn my way to Boy Scout camp this summer. I've been to Cub Scout day camp, but this will be my first time spending an entire week at camp and I can't wait to go. I am excited to learn to canoe and ride a horse for the first time. Please help me by purchasing popcorn today. Thank you!


 Support Me Now

Please enter ID number **12345** when placing your order to give me credit for your purchase.

My PR Popcorn is a secure, online platform that helps Scouts and their parents sell more popcorn by easily promoting their sale to family and friends online using your own custom profiles. Scout profiles can be setup and managed using a web browser (www.MyPRPopcorn.com) or Apple or Android smart phone by downloading the My PR Popcorn app on the Apple App store or Google Play store.

- Personable email to send to family and friends.
- Parent can record video message of Scout telling about unit and why the popcorn sale is important through the My PR Popcorn app.



 **PLAY NOW**



Winners Circle

Sell \$2,500 To Enter Winners Circle

SELL \$2,500		
PICK A PRIZE FROM THE WINNERS CIRCLE		
 iPod touch® 32GB MP3 Player	Action Camera + 32 GB Memory Card	
<small>Apple is not a participant in or sponsor of this promotion</small>		
 39" Smart TV	Classic Hoverboard	
 Chromebook Touch Screen	Soundbar System with Subwoofer	
 Drone Quadcopter	\$200 Best Buy Gift Card	
SELL \$4,000		
CHOOSE PRIZE FROM ABOVE OR ONE OF THE FOLLOWING		
Nintendo Switch	PlayStation 4	Xbox One 500GB
		
<small>**Prizes subject to availability**</small>		<small>**Only one prize per Scout**</small>

****One prize per Scout****

Everyone has a chance to win

All Scouts that sell \$2,500 or more have their choice of **one** prize from Pecatonica Rivers' Winners Circle. All Scouts that sell \$4,000 or more have the choice of **one** prize but have 3 additional options to choose from. Unit leader will enter their Scout's:

- www.prpopcorn.com
- Log into your unit profile
- Click "Enter Scout into Winners Circle"





A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN



Helpful Tips



PECATONICA RIVER POPCORN

SALE TOOLS

[Click Here to print off Donation Receipts](#)

[Click Here to print off Sorry We Missed You cards](#)

[Click Here to print off a Popcorn Receipt](#)

[Click Here to print off Tasting Kit Name Cards](#)

Product Weight and Dimensions

Product		Length	Width	Height	Weight	Items Per Case
10oz. Campfire Conception		11 3/4"	7 3/4"	6 1/4"	6 lbs.	8
10oz. Classic Caramel		10 3/8"	10 3/8"	12 1/2"	9.12 lbs.	8
Coconut Rain		10 3/8"	10 3/8"	12 1/2"	9.12 lbs.	8
Trailmasters Blend		11 3/4"	7 3/4"	6 1/4"	6 lbs.	8
Trailmasters Blend		11 3/4"	7 3/4"	6 1/4"	6 lbs.	8



Donation

RECEIPTS



Thank You for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Sorry We Missed You Cards

Three Harbors Council,
BOY SCOUTS OF AMERICA

It's Boy Scout Popcorn Time

Selling Scout Popcorn helps Scouts, Units, and the Council raise the funds needed to provide quality programs to the youth of our communities. Popcorn has helped pay for camp, uniforms, equipment, and much more...please keep the tradition strong and support your local scouts.

Contact: Brian Arndt of Pack 4454 at
608-943-8283 for more information and to place
your order.



Popcorn Receipts

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

Nutritional Information

 HOME

MY ACCOUNT | LOGOUT



A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

Nutritional Info for Classic Caramel

**★ OVER 70% ★
GOES BACK TO
SCOUTING**
www.BeAScout.org

CARAMEL CORN

Nutrition Facts		Amount / Serving		%DV*		Amount / Serving		%DV*	
Total Fat 4g		4g		6%		Total Carb. 21g		7%	
Sat. Fat 1g		1g		5%		Fiber 1g		4%	
Trans Fat 0g		0g				Sugars 13g			
Cholest. 5mg		5mg		2%		Protein 1g			
Sodium 20mg		20mg		1%					
Vitamin A 2%		Vitamin C 0%		Calcium 2%		Iron 2%			

Serv. Size: 3/4 cup (30g)
Calories: 120
Fat Cal.: 35

*Percent Daily Values (DV) are based on a 2,000 calorie diet.

Ingredients: Brown sugar, corn syrup, popcorn, corn oil, water, butter (cream, salt), soy lecithin, baking soda, natural and artificial flavors. **Allergy Information:** Contains Milk, Soy. Processed in a facility that also processes peanuts.

Pecatonica River Popcorn

www.prpopcorn.com | 800-828-8115

[Back to Flavors](#)





Tasting Kit Cards

ADVENTURE

Pecatonica River Popcorn

———— Pecatonica River Popcorn ————

Butter Microwave

The easiest way to enjoy popcorn with a rich buttery flavor.

Allergy Information: Milk and Soy

———— Pecatonica River Popcorn ————

Sea Salt Cracked Pepper Microwave

Tender White popcorn with a sprinkle of sea salt and dash of cracked pepper

Allergy information: Soy

———— Pecatonica River Popcorn ————

White Cheddar

Savory goodness of white cheddar and a mild but noticeable kick of black peppercorn with our freshly popped gourmet corn.

Allergy information: Milk and soy. Processed in a facility that also processes peanuts.

———— Pecatonica River Popcorn ————

Cheddar Cheese

Savor the flavor of tangy Wisconsin cheddar cheese popcorn.

Allergy information: Milk and Soy. Processed in a facility that also process peanuts.

———— Pecatonica River Popcorn ————

Buffalo Ranch

Popcorn with a spicy buffalo flavor along with a touch of ranch.

Allergy Information: Milk and Soy. Processed in a facility that also process peanuts.

———— Pecatonica River Popcorn ————

Kettle Corn

The perfect combination of sweet and salty!

Allergy information: Soy

Thank You!

Questions or Comments?



Scout Boss

 HOME

MY ACCOUNT | LOGOUT





















A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

Council Information	Quick Buttons
<p>Greater Pecatonica River Council 105 E Tama Street Livingston, WI 53554 608-943-8283</p>	<p>Place Order</p> <p>View/Edit Orders</p> <p>Enter a Scout for Online Seller ID</p> <p>View Seller IDs/Online Sales</p> <p>Enter Scout into Winner's Circle</p> <p>View Winner's Circle Entries</p> <p>Download Worksheet Tool</p> <p>View/Update Unit Profile</p> <p>Print Invoice for Current Sale</p>
Important Dates	Order Summary
<p>08/09/17: Popcorn Kickoff 7:00 PM - 9:00 PM</p> <p>08/23/17: Popcorn Kickoff Makeup</p> <p>08/31/17: Show-N-Sell Orders Due</p> <p>09/15/17: Show-N-Sell Distribution</p> <p>1 2 3 ▶</p>	

Scout Boss

PRODUCT	DESCRIPTION	PRICE	CASES	CONTAINERS	TOTAL AS CO	TOTAL AS CA	SUBTOTAL
	2.5 # White Popcorn	10			0	0.000	\$0.00
	9 oz. Classic Caramel	10			0	0.000	\$0.00
	8 oz. Scoutmasters Blend Coffee	15			0	0.000	\$0.00
	8 oz. Snakebite Supremo Coffee	15			0	0.000	\$0.00
	8 oz. Campfire Connoption Coffee	15			0	0.000	\$0.00
	18 Pack Butter - Microwave	20			0	0.000	\$0.00
	18 Pack Butter Light - Microwave	20			0	0.000	\$0.00
	18 Pack Kettle Corn - Microwave	20			0	0.000	\$0.00
	18 oz. Trail Mix	20			0	0.000	\$0.00
	8 oz. Cheddar Cheese	20			0	0.000	\$0.00
	8 oz. Jalapeno Cheese	20			0	0.000	\$0.00
	16 oz. Brewers Caramel w/Sea Salt	25			0	0.000	\$0.00
	16 oz. Cubs Caramel w/Sea Salt	25			0	0.000	\$0.00
	30 Pack Double Butter - Microwave	30			0	0.000	\$0.00
	23 oz. Classic Trio	30			0	0.000	\$0.00
	24 oz. Cheese Lovers	40			0	0.000	\$0.00
	\$30 Military Donation	30			0	0.000	\$0.00
	\$50 Military Donation	50			0	0.000	\$0.00

Show-N-Sell orders are ordered in cases only.

Take Orders are ordered in containers only.

You have the ability to edit your order by logging into your unit profile up until the council approves the order.

Submit Order

View/Edit Orders



HOME

MY ACCOUNT | LOGOUT



A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

Print this page

Back to Dashboard

 Download data

APPROVED	ORDER TYPE	PICK UP LOCATION	TOTAL CASES	TOTAL CONTAINERS	TOTAL DOLLARS	
No	Show-N-Sell	Location 1	42	238	\$4,530.00	Edit
No	Take Order	Location 1	62.38	135	\$3,330.00	Edit
TOTAL			104.38	373	\$7,860.00	

Records 1-2 of 2

Sign up Scout for Online Id



A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

[Back](#)

[View Submitted Scouts](#)

Scout First Name *	<input type="text"/>
Scout Last Name (1st two initials) *	<input type="text"/>
Parent/Guardian Email *	<input type="text" value="Parent/Guardian Email"/>
<input type="submit" value="SUBMIT"/>	

Enter Scout's information above then click Submit. Repeat until all Scout's have been signed up.

View Online Seller Id's

 HOME

MY ACCOUNT | LOGOUT



A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

Print this page

[Back to Dashboard](#)

[Enter Scouts Here](#)

 Download data



SCOUT FIRST NAME	SCOUT LAST NAME	PARENT/GUARDIAN EMAIL	SELLER ID	DATE SUBMITTED
Brian	Ar	briana@ruralroute1.com	46870	7/23/2015

Records 1-1 of 1

Seller Id Email

From: pops@prpopcorn.com
To: Brian Arndt
Cc:
Subject: Boy Scouts Online Popcorn Sale

Sent: Wed 2/8/2017 10:11 AM

Congratulations, your Scout has been signed up to sell online by the unit leader.

You have two ways to reach your customers.

1. My PR Popcorn is a secure, online platform that helps Scouts and their parents sell more popcorn by easily promoting their sale to family and friends online using your own custom profiles. Scout profiles can be setup and managed using a web browser (www.MyPRPopcorn.com) or Apple or Android smart phone by downloading the My PR Popcorn app on the Apple App store or Google Play store.

With the My PR Popcorn app, simply select "Share Profile" at the top of the My Profile page to share it using any email or social media account setup on your phone. When customers visit a Scout's profile, they can select the "Support Me Now" button on your profile page that will take them to the online Pecatonica River store. They will need to enter the unique ID number displayed each Scout's profile page when placing their order to give that Scout credit for the sale.

2. Form email sent to your contact list using the text below.

Please support me and scouting by ordering a made-to-order popcorn tin. Pecatonica River Popcorn allows you to choose a 2 or 3 gallon tin with your own individualized combination of up to 3 gourmet popcorn flavors. The special flavors and descriptions are available at www.prcpopcornstore.com. You may also choose to send a taste of home to our U.S. Military men and women by purchasing a Popcorn Military Donation. These donations are available in denominations from \$10-\$100 and ship direct from Pecatonica River Popcorn to men and women in the U.S. Military.

To find out more about the available popcorn choices, please go to: www.prcpopcornstore.com. Once there, you can place an order on my behalf by entering my Scout Seller ID: **90610** at checkout.

70% of your purchase goes back to my Unit and Council to help instill the very values that have made Scouting a time honored tradition for over 100 years.

Thank you for your support,

Brian Ar
Seller ID: **90610**

Enter Scout into Winners Circle

 HOME

MY ACCOUNT | LOGOUT





A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

[Back to Dashboard](#)

[View Winners Circle Entries](#)

Scout First Name *	<input type="text"/>
Scout Last Name (1st two initials) *	<input type="text"/>
Dollar Amount Sold (must be over &2500.00) *	<input type="text"/>
Zip code * 	<input type="text"/>
Prize *	<input type="text" value="Choose Your Prize"/>
Worksheet verification * 	<input type="button" value="Choose File"/> No file chosen
Parent/Guardian Email *	<input type="text" value="Parent/Guardian Email"/>

Enter requested information above then click Submit. Repeat until all qualified Scout's have been entered.

View Winners Circle Entries



HOME

MY ACCOUNT | LOGOUT



A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

Print this page

Back to Dashboard

Download data

VERIFIED	SCOUT FIRST NAME	SCOUT LAST NAME (1ST TWO INITIALS)	DOLLAR AMTSOLD	PRIZE CHOICES	WORKSHEET VERIFICATION	PARENT/GUARDIAN EMAIL	DATE SUBMITTED
No	Brian	Ar	\$2,650.00	\$200 Best Buy Gift Card	Copy of sample request_4.xlsx	briana@ruralroute1.com	7/23/2015

Records 1-1 of 1

Thank You!

Questions or Comments?



Important Dates

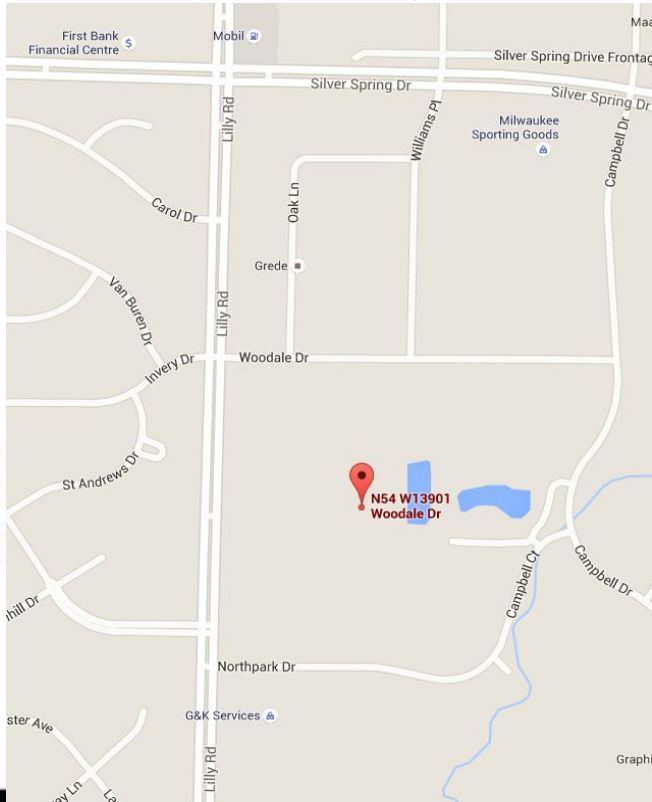
- **February 14** Show & Sell Orders Due Online by Units
- **February 27** Show & Sell Pick-Up, Milwaukee
- **February 28** Show & Sell Pick-Up, Kenosha/Racine
- **March 2** Sale Starts
- **April 2** Sale Ends
- **April 10** Milwaukee Reconciliation Day
- **April 11** Kenosha/Racine Reconciliation Day
- **April 26** Milwaukee Take-Order Pick-Up
- **April 27** Kenosha/Racine Take-Order Pick-Up
- **May 22** Post-Dated Checks Cashed



Warehouse Locations

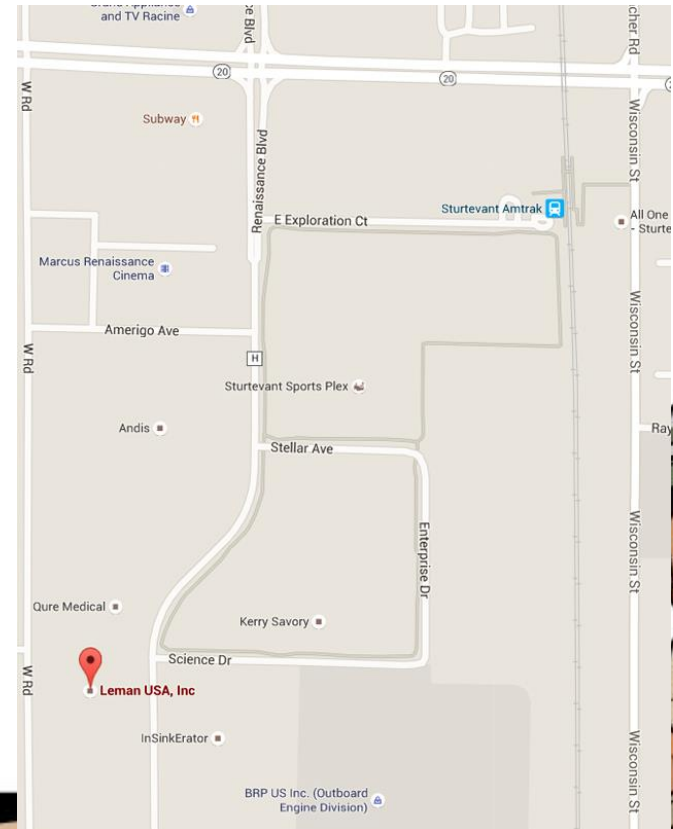
C.H. COAKLEY

N54 W13901 Woodale Dr
Menomonee Falls, WI 53051



Leman USA

1860 Renaissance Blvd
Sturtevant, WI 53177



Warehouse Hours

Milwaukee Scout Service Center

Wednesdays during sale 12:00-5:30

Fridays during sale 12:00-5:30

Leman USA (Racine/Kenosha area)

Thursdays during sale 3:00-5:00

Please contact Steven or Patty to confirm an additional product order! We want to make sure we have product in stock and someone there to help!

PATTY FREULER

414-443-2849

Popcorn@ThreeHarborsScouting.org

STEVEN IDZIKOWSKI

414-443-2858

Steven.Idzikowski@Scouting.org



THREE HARBORS COUNCIL, BSA

Popcorn Sale Details

Choose your methods of selling

Take Order
Show & Sell
Selling Online

Choose your commission structure:

33% with Prize Program

OR

35% without Prize Program



Return Policy

Units cannot return, **WITHOUT ANY EXCEPTIONS**, more than 20% of their total Show & Sell at any point during the sale

Units cannot place an order for initial Show & Sell for more than their units Spring 2017 Total Sale

Undamaged product that was ordered for Show & Sell **MUST** be returned by Reconciliation Day

Any product returned prior to Reconciliation Day are by appointment only and are subject to the 20% rule

• **Light/Medium/Dark coffees and Cheese Lovers will be limited for Show & Sell orders**



Unit and Leader Incentives

Extra Commission

Increase sale 10% (\$2,500 minimum), unit gets 1% increase in commission of total retail sold

(Units must have sold in Spring 2017 to qualify)

Smart TV Drawing for Leaders

Attend Popcorn Training and increase sales to be entered in a drawing to win a Smart TV

Unit Kickoff Gifts

Each Unit receives a \$750 Club prize, a taste kit, a bullet board and a tote bag

Unit-Led Incentives

- Set \$750 Goal for every Scout
- Top Seller Incentives
- Top Selling Den/Patrol earns a Pizza Party
- Pack/Troop/Crew Goal



Tools Available to Units

Popcorn Machine

- Perfect for your Kickoff
- Three Harbors Council will provide popcorn and bags to fill

Squareup.com

- Request a free app and card reader via the Square Up Website
- With its low transaction fee, Square Up is the perfect way to sell to those who do not carry cash
- You can also purchase a Chip & Contactless (Apple Pay, etc.) Reader for \$49

Banners

- Borrow popcorn banners from Three Harbors Council for your next Show and Sell!



Blitz Weekend

Top 5 Sellers in the Council during the opening weekend win a Thames & Kosmos Remote-Control Machines: Custom Cars with Configurable Gear Box!



Bonus Rewards

- Bonus Rewards are for ALL Scouts, at 33% and 35% commission.
- Turn in the Bonus Rewards spreadsheet by Reconciliation Day.
- Prizes will be ready to be picked up from the Scout Office by the end of December



Bonus Rewards



Level 1: Sell \$750

Sports Voucher, Zing Firetek Rocket,
\$750 Club Patch

Level 5: Sell \$7,500

2 Night Stay at the Great Wolf Lodge for a Family of 4 + Level 1, 2, 3 & 4



Level 2: Sell \$1,250

(3) Country Springs Waterpark Passes + Level 1

Level 6: Sell \$12,000

3 Night, 4 Day Trip to Legoland in Florida for a Family of 4 + Level 1, 2, 3, 4 & 5



Level 3: Sell \$2,500

Prize from Winner's Circle + Level 1 & 2

Level 7: Sell \$16,000

3 Night, 4 Day Trip to Universal Studios in Florida for a Family of 4 + Level 1, 2, 3, 4 & 5



Level 4: Sell \$4,500

Milwaukee Brewers Premiere
Basketball + Level 1, 2, 3 & 5



Final Comments

- Check your Kernel Journals
- Take all the flyers you need
- Call us if you need help or have a question
- Use the resources on www.ThreeHarborsScouting.org/Popcorn

5 Keys to Unit Success

1. Unit Kernel Trained, Organized, and Pumped up
2. Plan your Unit's Program
3. Set a Goal
4. Inspirational and Fun Unit Kickoff
5. Unit incentives that every Scout will Enjoy

