

THREE HARBORS COUNCIL, BOY SCOUTS OF AMERICA



Northwoods Wreaths and Noble Valley Farms

2017 Fall Wreath Sale

Illinois and Wisconsin based companies established since 1982 to provide fundraising services across the Midwest. Combined, both Companies service over 400 groups helping them generate over \$1,100,000 in net profits annually.

Our staff:

Brittany Burmeister

262-409-5047, Brittany.Burmeister@Scouting.org

Patty Freuler

414-443-2849, Patty.Freuler@Scouting.org

Primary contact: Wreaths@ThreeHarborsScouting.org

Our Vendors:

Andy- 30+ years in wreath experience

Manages Product Production and Operations

Bill - 15+ years experience

Manages Sales , Customer Care, and Product Fulfillment



THREE HARBORS COUNCIL, BSA

Three Harbors Council 2017 Wreath Sale

A council wide program focused to sell unique, quality evergreen products in Southeast Wisconsin.

- Sale begins on September 15 and ends October 16
- Orders are entered online by November 5th
- Orders picked up on November 11th
- Payment due on November 11th, the Council will cash post-dated checks made out to BSA on December 5th.
- Two convenient pick up locations:

South - Camp Oh-Da-Ko-Ta in Burlington

North - State Fair Park in West Allis

To Place an Order:

Head to www.ThreeHarborsScouting.org/ProductSale and click North for State Fair Orders or South for Oh-Da-Ko-Ta orders. If you have an existing username and password, you can log in and continue. If you are new, please click "Request New Account." Once approved, you can place your order.



THREE HARBORS COUNCIL, BSA

Diverse Range of Products!

Balsam Wreaths

- 6 Sizes available

Noble Fir Wreaths

- 4 Sizes Available

Specialty Products

- Mixed Door Swag
 - Candy Cane
 - Cross
- Regular and Supersized Outdoor Planters
 - High End, Decorator Wreaths
 - Firestarter Baskets
 - Garland
 - Fallen Hero Wreaths



Commission and Incentives

Commission:

- 25 % on All Items

Incentives:

- Top 3 Fallen Hero Wreath Salesmen
 - Receive an iPad
- Blitz Weekend (September 15-17)
 - Most Fallen Hero Wreaths sold qualifies for a Lego Robotics Kit
- Top 12 Units who sell at least \$4,500 in total receive Free Delivery!
 - Delivery will be on November 9 &10
 - No combining unit orders!



THREE HARBORS COUNCIL, BSA



2017 Popcorn Kickoff



THREE HARBORS COUNCIL

What Are We Selling?

**SUPPORT
YOUR LOCAL
SCOUTS!**

**IT'S
POPCORN
TIME**

**OVER
70%
GOES BACK TO
SCOUTING**



2017 Popcorn Flavors \$10-\$20

Yellow Popping Corn

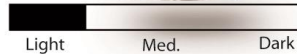
America's healthiest snack food!
Pops up tender for that fresh popcorn taste you're craving.



Net Wt. 2.5 lbs. ▲ \$10.00 (U) (D) (GF)

Scoutmasters Blend

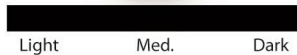
Light roast with outstanding complexity.
Nutty and clean.
100% Premium Arabica Ground Coffee.



Net Wt. 8 oz. ● \$15.00

Campfire Conniption

Heavy, full bodied, dark roast. Hints of toasted nuts and chocolate.
100% Premium Arabica Ground Coffee.



Net Wt. 8 oz. ● \$15.00

Butter Microwave ~ 18 Pack

Take advantage of this convenient way to enjoy freshly popped taste with a rich butter flavor.
0 grams of trans fats.
Net Wt. 45 oz. + \$20.00 (U) (D) (GF)



Classic Caramel Corn

Glazed to perfection with real butter and brown sugar to create a flavor to remember, with a crunch you can't forget.



Evening Star by Terry Redlin

Net Wt. 10 oz. ▲ \$10.00 (GF)

Snakebite Supremo

Beautifully clean medium roast with deep running notes of red wine and chocolate.
100% Premium Arabica Ground Coffee.



Net Wt. 8 oz. ● \$15.00 (GF)

Trail Mix

Grab a handful of our flavorful snack mix. This treat has cashews, peanuts, almonds, chocolate candies, raisins & dried cranberries.



Trimming The Tree by Terry Redlin

Net Wt. 18 oz. ◎ \$20.00 (GF)

NEW! Sea Salt & Cracked Pepper

Microwave ~ 18 Pack
Tender white popcorn with a sprinkle of sea salt and dash of cracked pepper. 0 grams trans fats.



Net Wt. 45 oz. ⊖ \$20.00 (U) (D) (GF)



2017 Popcorn Flavors \$20-\$25

Kettle Corn

Microwave ~ 18 Pack

Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams trans fats



Net Wt. 45 oz. ✓ \$20.00 U D GF

Mud Puddles

A sweet combination of our rich & buttery caramel corn and crushed peanuts coated in rich creamy fudge.



Sweet Memories by Terry Redlin

Net Wt. 18 oz. ☾ \$20.00 GF

Cheddar Cheese

Made with real Wisconsin Cheddar Cheese, each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.



Sommer's Canoe Base by Joseph Csatari

Net Wt. 8 oz. ● \$20.00 GF

Caramel with Sea Salt

Caramel corn made with real butter, brown sugar and the perfect amount of sea salt. The crunchy, sweet and salty combination will leave you wanting more.



Official NFL Green Bay Packers

Net Wt. 16 oz. ◆ \$25.00 GF

Peanut Butter Cup

Two great flavors that taste great together. A melt in your mouth combination of milk chocolate & peanut butter.



Sunset Retreat by Terry Redlin

Net Wt. 18 oz. ♥ \$20.00 GF

Sea Salt Splash

Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt. If you have never tried this combination, you don't know what you're missing.



Heartland Lights by Terry Redlin

Net Wt. 18 oz. ⚓ \$20.00 GF

Jalapeño Cheese

The unmistakable zip of jalapeño pepper gives this feisty popcorn flavor its heat. Perfect for those who like their snacks with a little kick.



Eagle Court of Honor by Joseph Csatari

Net Wt. 8 oz. ■ \$20.00 GF

Caramel with Sea Salt

Caramel corn made with real butter, brown sugar and the perfect amount of sea salt. The crunchy, sweet and salty combination will leave you wanting more.



Official NFL Chicago Bears

Net Wt. 16 oz. ◆ \$25.00 GF

2017 Popcorn Flavors \$30-\$50

Classic Trio

Everyone's favorite blend of sweet & savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually.

Natural Popcorn / Classic Caramel / Cheddar Cheese

Net Wt. 23 oz. ③ \$30.00



America! America! by Terry Redlin

Cheese Lovers

Cheese, cheese and more cheese! A combination that will satisfy any cheese lover's appetite:

Cheddar Cheese / Jalapeño Cheese
Buffalo Ranch / White Cheddar

Net Wt. 24 oz. ④ \$40.00 GF



Scouting Milestones
by Josephy Csatari

Chocolate Lovers

Caramel Treasures - Caramel covered with chocolate.

Mint Treasures - Chocolate with a minty center.

White Ruby - Popcorn, cranberries & white fudge.

Peanut Butter Cup - Milk chocolate & peanut butter mixed together.

Coconut Rain - Caramel corn, rich fudge, almonds & toasted coconut.

Net Wt. 57 oz. ⑤ \$50.00 GF



From Sea to Shining Sea
by Terry Redlin

Military/Food Donations \$30/50

Military Donation

Allows customers to purchase popcorn for the men and women serving our country and support Scouting at the same time.



Food Bank Donation

Donation will be made up of popcorn from the sale flyers and distributed throughout the Kenosha, Milwaukee and Racine County area.




Kick Off – In the Bag




Sales Flyers/Envelopes


Yellow Popping Corn
America's healthiest snack food in a no-salt-added Popcorn Stars & Snuggs tub! Pops up tender for that fresh popcorn taste you're craving.
Net Wt. 2.5 lbs. ▲ \$10.00 @D




Classic Caramel Corn
Glazed to perfection with real butter and brown sugar to create a flavor you'll love, with a crunch you can't forget.
Net Wt. 10 oz. ▲ \$18.00 @D




Scoutmasters Blend
Lightly roasted with outstanding complexity. Nutty and clean.
Light Med Dark
Net Wt. 8 oz. ● \$15.00 @D




Snakebite Supremo
Beautifully clean medium roast with deep running notes of red wine and chocolate.
Light Med Dark
Net Wt. 8 oz. ● \$15.00 @D




Campfire Conception
Heavy, full bodied, dark roast. Hints of toasted nuts and chocolate.
Light Med Dark
Net Wt. 8 oz. ● \$15.00 @D




Trail Mix
Grab a handful of our flavorful snack mix. This treat has cashews, peanuts, almonds, chocolate candies, raisins & dried cranberries.
Net Wt. 18 oz. ● \$20.00 @D




Butter
Microwave - 18 Pouch
Take advantage of this convenient way to enjoy freshly popped taste with a rich butter flavor. 0 grams trans fats.
Net Wt. 45 oz. ● \$20.00 @D




Sea Salt & Cracked Pepper
Microwave - 18 Pouch
Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams trans fats.
Net Wt. 45 oz. ● \$20.00 @D




Kettle Corn
Microwave - 18 Pouch
Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams trans fats.
Net Wt. 45 oz. ● \$20.00 @D




Peanut Butter Cup
Two great tastes that taste great together. A melt in your mouth taste combination of milk chocolate & peanut butter.
Net Wt. 18 oz. ● \$20.00 @D




Mud Puddles
A sweet combination of our rich & buttery caramel corn and crushed peanuts coated in rich creamy fudge.
Net Wt. 18 oz. ● \$20.00 @D




Sea Salt Splash
Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt. If you have never tried this combination, you don't know what you're missing.
Net Wt. 18 oz. ● \$20.00 @D




Cheddar Cheese
Made with real Wisconsin Cheddar Cheese, each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.
Net Wt. 8 oz. ● \$20.00 @D




Jalapeno Cheese
The unmistakable zip of jalapeno pepper gives this foamy popcorn flavor its heat. Perfect for those who like their snacks with a little kick.
Net Wt. 8 oz. ● \$20.00 @D




Caramel with Sea Salt
Caramel corn made with real butter, brown sugar & the perfect amount of sea salt. The crunchy, sweet & salty combination will leave you wanting more.
Net Wt. 16 oz. ● \$25.00 @D




Classic Trio
Everyone's favorite blend of sweet and savory, a snack you won't be able to put down.
Caramel Corn / Cheddar Cheese / Natural
Net Wt. 23 oz. ● \$30.00 @D




Cheese Lovers
Cheese, cheese and more cheese, a combination that will satisfy any cheese lover's appetite.
Cheddar Cheese / Cheddar Cheese / Buffalo Ranch / White Cheddar
Net Wt. 24 oz. ● \$40.00 @D



Chocolate Lovers
Our Chocolate Lovers tin features 5 sweet treats that you can't resist!
Caramel Treasures / Mint Treasures / White Ruby Peanut Butter Cup / Coconut Rain
Net Wt. 57 oz. ● \$50.00 @D






www.ppopcorn.com

Unit Money Envelope

Unit Name: _____
Money Due: _____
Total Amount: _____



INDIVIDUAL MONEY ENVELOPE

www.ppopcorn.com

When Delivering Popcorn...

1. Smile and accept the customer's money.
2. Make checks payable to: _____
3. When making change, count the money aloud.
4. After they have paid, give them the popcorn.
5. Thank your customer.

USE THIS ENVELOPE TO HOLD YOUR MONEY AND CHECKS

Military Donation: Send our military a taste of home. Not available for local delivery. **\$30.00** | **Food Bank Donation:** Donation will be made up of popcorn from this flyer and distributed to the surrounding area. **\$50.00**

Scout Name: _____ Unit Number: _____ Phone Number: _____ Pin# Selection: _____																							
Name	Address	Phone	10	10	15	15	15	20	20	20	20	20	20	20	20	25	30	30	40	50	50	50	50
1																							
2																							
3																							
4																							
5																							
6																							
7																							
8																							
9																							
10																							
11																							
12																							
13																							
14																							
15																							
16																							
17																							
18																							
19																							
20																							
21																							
22																							
23																							
24																							
25																							
26																							
27																							
28																							
29																							
30																							
Totals:																							

THF17

Scout Name: _____ Unit Number: _____ Phone Number: _____ Pin# Selection: _____																							
Name	Address	Phone	10	10	15	15	15	20	20	20	20	20	20	20	25	30	30	40	50	50	50	50	
1																							
2																							
3																							
4																							
5																							
6																							
7																							
8																							
9																							
10																							
11																							
12																							
13																							
14																							
15																							
16																							
17																							
18																							
19																							
20																							
21																							
22																							
23																							
24																							
25																							
26																							
27																							
28																							
29																							
30																							
Totals:																							

THF15

Popcorn Tasting Kits



-How to Conduct a Tasting Session-

The purpose of a tasting session is to have each boy try 1 or 2 kernels of each flavor. Once everyone has tasted each flavor, have the boys vote on which popcorn they liked best! Tally the votes and determine which flavors were everyone's favorites. Have fun with it!

-Why Tasting Sessions are going to help rocket our sales-

By conducting a tasting session for your group you create product familiarity and product knowledge. Now each scout can use the tasting results as a selling tool! For example, when the boys are at someone's door selling and the buyer says "I don't know what to get" the boy can say "My pack did a taste testing session and we decided that Caramel was the best, but I like Jalapeno Cheese so you should buy them both!"

Enjoy your Tasting Kits and good luck selling this season!

Sincerely, Your Friends at Pecatonica River Popcorn

Bullet Board: 10 Bullet Points To A Great Sale

1st Day To Sell

What will we do with our popcorn money?

The popcorn sale will pay for the following.....

Popcorn Flavors

We have some samples of the popcorn flavors that we are selling. Everyone take 1 to 2 kernels of each flavor to taste.

Time to Vote....

Our Favorite Flavors

1. _____
2. _____
3. _____
4. _____
5. _____

When a customer says, "I don't know which one to buy", we can tell them which flavors were our favorites.

Funding Our Fun

Step 1

$$\frac{\$ \text{ Unit Total Activity Cost \& Expenses}}{\text{Unit Commission}} \div \text{Unit Goal} \% = \$ \text{ Unit Goal}$$

Step 2

$$\frac{\$ \text{ Unit Goal (from above)}}{\# \text{ of Scouts in Unit}} \div = \$ \text{ Per Scout Goal}$$

Scout Goal

Super Activity

Goal

Will Allow Us To Fund Our Super Activity

\$

ALMOST THERE
Keep up the great work!

HALF WAY THERE!



Ways To Sell

- Call all of your friends and relatives for sales
- Reach out to neighbors on your street
- Contact everyone from last year's sale list
- Go to mom and dad's work
- Email condensed sales flier to co-workers
- Everyone goes door to door in town
- Asking is the key to selling..."Just Ask"

Sample Popcorn Sales Script

- Hello! My name is _____.
- I'm with _____ from _____.
- I am selling popcorn to help raise money for our unit.
- May I show you your choices? (how brochure)
- We have some great gift friendly items such as: _____
- If you like popcorn that is ready in tins we have: _____
- If you like Microwave popcorn, we have: _____
- Tell the customer what your favorite flavor is.
- Don't forget about our Military Donation!!!

For those hard to reach customers:
Sign up to sell online! You will receive a sellers ID and an email to forward to friends and family. You get credit towards prizes for every order!

Orders Due

Incentives

Everyone has a chance to win

Kernel Information

Delivery Date

Do's & Don'ts

- Do sell in groups or with an adult.
- Do thank your customer!
- Don't enter a stranger's home.
- Don't sell after dark.
- Don't carry large amounts of cash.
- Don't leave popcorn unless it's paid for.

Show & Sell Banner

BUY YOUR SCOUT POPCORN HERE!

OVER 70% GOES BACK TO SCOUTING

IT'S POPCORN TIME

OVER 70% GOES BACK TO SCOUTING



PECATONICA RIVER POPCORN



Super Saturday

Fun-filled day of events enriched with opportunity for Scouts. The day is designed to stimulate Scout sales and encourage interaction with customers.



- Entire unit gathers on a Saturday morning.
- The entire unit goes to a house to learn some techniques for selling door to door and to gain some confidence.
- The Scouts, leaders and parents then divide and blanket the neighborhood to see who can make the most sales.
- Meet back at the starting place in a specified amount of time and give the prize away.

4 Ways to Sell Peconica River Popcorn

- Show & Sell/Show & Deliver
 - Setting up a display of your popcorn at a high traffic area is an easy way to increase your sale!
(Popcorn is ordered in advance on consignment from the Council)
 - Combines the Show & Sell (Products ordered in advance) and Take Order (Going door-to-door). One Stop Selling!
(Product is taken door-to-door and delivered on the spot)
- Take Order
 - The traditional way for Scouts to sell popcorn is going door-to-door in the community. Customers place their order on the take order form and it gets delivered after the sale.
(Unit tabulates individual Scout sales into one Unit Order)
- Online Sales
 - Customers can support Scouts from across the country with prpopcornstore.com. Each Scout gets credit for what they sell.
(Unit leaders register each boy, seller ID's are emailed along with script)

Online Sales – prpopcornstore.com








Online selling allows Scouts to sell to faraway friends and family. 70% of every purchase goes back to Scouting.

Why sell online?

- **No deliveries!** PRP ships the product directly to the consumer.
- **Emails sent out each time an order ships so that the unit leader and Scout can track sales.**
- **It's easy!** Scouts register to sell with their unit leader via the Unit dashboard.
- **Three options to choose from:**
 - 2 gallon tin
 - 3 gallon tin
 - Military Donation ranging from \$10 - \$100.
- Sales count towards **prize levels.**


Online Flavors

- Customers can choose their favorite 3 flavors from 12 unique options to fill their tins.

<p>Butter Microwave</p>  <p>The easiest way to enjoy popcorn rich with buttery flavor.</p>	<p>Caramel Corn</p>  <p>So buttery & crisp, a melt in your mouth classic that we all love.</p>	<p>Cashew Thunder</p>  <p>Rich caramel corn & cashews dipped in creamy fudge.</p>	<p>Cheddar Cheese</p>  <p>Famous Wisconsin cheddar cheese flavor with plenty of crunch!</p>
<p>Buffalo Ranch</p>  <p>Spicy Buffalo flavor along with a tangy ranch gives this spicy popcorn a touch of heat.</p>	<p>Jalapeno Cheese</p>  <p>A Cheesy flavor with a kick that's just south of the border.</p>	<p>Kettle Corn Microwave</p>  <p>Experience the sweet & salty flavor of our kettle corn.</p>	<p>Coconut Rain</p>  <p>Caramel corn coated in chocolate fudge, mixed with almonds, & sprinkled with toasted coconut.</p>
<p>White Cheddar Peppercorn</p>  <p>We combined the cheesy goodness of white cheddar with a subtle hint of black peppercorn.</p>	<p>Sea Salt Splash</p>  <p>Classic caramel corn, dipped in creamy fudge, with a splash of sea salt.</p>	<p>Cherry Cheesecake</p>  <p>A taste of cheesecake, cherry popcorn, & Cherry Jelly Beans</p>	<p>White Gold</p>  <p>A blend of sweet, crunchy popcorn & lightly roasted almonds covered in creamy white fudge.</p>

Online Sales – MyPRPopcorn.com

My Pecatonica River Popcorn



Joe Scout

Goal: 5,000

Raising money for: I am selling popcorn to earn my way to Boy Scout camp this summer. I've been to Cub Scout day camp, but this will be my first time spending an entire week at camp and I can't wait to go. I am excited to learn to canoe and ride a horse for the first time. Please help me by purchasing popcorn today. Thank you!

[Support Me Now](#)

Please enter ID number **12345** when placing your order to give me credit for your purchase.

My PR Popcorn is a secure, online platform that helps Scouts and their parents sell more popcorn by easily promoting their sale to family and friends online using your own custom profiles. Scout profiles can be setup and managed using a web browser (www.MyPRPopcorn.com) or Apple or Android smart phone by downloading the My PR Popcorn app on the Apple App store or Google Play store.

- Personable email to send to family and friends.
- Parent can record video message of Scout telling about unit and why the popcorn sale is important through the My PR Popcorn app.






**PLAY
NOW**

Winners Circle


Sell \$2,500 To Enter Winners Circle

SELL \$2,500
PICK A PRIZE FROM THE WINNERS CIRCLE

 iPod touch® 32GB MP3 Player	 GoPro HERO Session HD Waterproof + 32 GB Memory Card
 39" Smart TV	 Classic Hoverboard
 Chromebook Touch Screen	 Soundbar System with Subwoofer
 Drone Quadcopter	 \$200 Best Buy Gift Card

Apple is not a participant in or sponsor of this promotion

SELL \$4,000
**CHOOSE PRIZE FROM ABOVE
OR ONE OF THE FOLLOWING**

 Nintendo Switch	 PlayStation 4	 Xbox One 500GB
--	--	---

Prizes subject to availability

****One prize per winner****

Everyone has a chance to win

All Scouts that sell \$2,500 or more have their choice of **one** prize from Pecatonica Rivers' Winners Circle. All Scouts that sell \$4,000 or more have the choice of **one** prize but have 3 additional options to choose from. Unit leader will enter their Scout's:

- www.prpopcorn.com
- Log into your unit profile
- Click "Enter Scout into Winners Circle"

Bonus Incentives

Popcorn Sale Patches

Any Scout who sells at least one item will receive a popcorn sale patch.

Super Saturday Prize

Every unit receives a Z-Curve bow to help rocket their sales. Use the bow to generate excitement at the kick off. Use the bow in whatever way helps the unit to get excited about the sale.

Pecatonica River Popcorn \$2,500 and \$4,000

Winners Circle

Kernel Tracker App

• Kernel Tracker helps you easily manage Show & Sell inventory down to the individual container:

- Product Received from Council
- Product Given to Scouts
- Product Returned by Scouts
- Product Returned to Council.

You can even see exactly what products each Scout has checked out and how much they owe.



In Stock Inventory				
	▲	▲	⊕	⊖
Product	2.5# YELLOW	10 OZ. CLASSIC CARAMEL	18 PACK BUTTER	18 PACK BUTTER LIGHT
Unit Price	\$10	\$10	\$18	\$18
Containers	-14	1	-12	382
= Cases	-1 +6	0 +1	-1 +4	47 +6
Total Value	\$-140	\$10	\$-216	\$6,876





A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN



Helpful Tips



A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

SALE TOOLS

[Click Here to print off Donation Receipts](#)

[Click Here to print off Sorry We Missed You cards](#)

[Click Here to print off a Popcorn Receipt](#)

[Click Here to print off Tasting Kit Name Cards](#)

Product Weight and Dimensions						
Product		Length	Width	Height	Weight	Items Per Case
10oz. Campfire Conniption		11 3/4"	7 3/4"	6 1/4"	6 lbs.	8
10oz. Classic Caramel		10 3/8"	10 3/8"	12 1/2"	9.12 lbs.	8
10oz. Coconut Rain		10 3/8"	10 3/8"	12 1/2"	9.12 lbs.	8
10oz. Scoutmasters Blend		11 3/4"	7 3/4"	6 1/4"	6 lbs.	8
10oz. Snakebite Supremo		11 3/4"	7 3/4"	6 1/4"	6 lbs.	8
10 oz. White Gold		10 3/8"	10 3/8"	12 1/2"	9.12 lbs.	8
114 oz. Super Sampler		13	13	14 5/8"	8.13 lbs.	1

Donation Receipts

Thank You
for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You
for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You
for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You
for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You
for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You
for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You
for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Thank You
for your donation.

70% of your purchase goes to local scouting. Pecatonica River Popcorn works with military approved organizations to ship popcorn to the U.S. Troops, their families and veterans organizations around the world.

MILITARY DONATION RECEIPT

Name: _____

Date: _____

Donation Amount: _____



Pecatonica River Popcorn

Sorry We Missed You Cards

(Council),
BOY SCOUTS OF AMERICA

It's Boy Scout Popcorn Time

Selling Scout Popcorn helps Scouts, Units, and the Council raise the funds needed to provide quality programs to the youth of our communities. Popcorn has helped pay for camp, uniforms, equipment, and much more...please keep the tradition strong and support your local scouts.

Contact: (Leader) of (Unit Type) (#) at (Phone Number) for more information and to place your order.

Popcorn Receipts

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

IT'S POPCORN TIME!

Pack/Troop _____

Unit Number _____

Scout Name _____

Scout Phone # _____

of Items Sold _____

Sale Amount \$ _____

Delivery Date _____

Today's Date _____

Nutritional Information



A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

Nutritional Info for Classic Caramel

Pecatonica River Popcorn

★ OVER ★
70%
GOES BACK TO
SCOUTING
www.BeAScout.org

CARAMEL CORN

Nutrition Facts		Amount / Serving	%DV*	Amount / Serving	%DV*
Serv. Size: 3/4 cup (30g)		Total Fat 4g	6%	Total Carb. 21g	7%
Calories: 120		Sat. Fat 1g	5%	Fiber 1g	4%
Fat Cal.: 35		Trans Fat 0g		Sugars 13g	
*Percent Daily Values (DV) are based on a 2,000 calorie diet.		Cholest. 5mg	2%	Protein 1g	
		Sodium 20mg	1%		
		Vitamin A 2% * Vitamin C 0% * Calcium 2% * Iron 2%			

Ingredients: Brown sugar, corn syrup, popcorn, corn oil, water, butter (cream, salt), soy lecithin, baking soda, natural and artificial flavors. **Allergy Information:** Contains Milk, Soy. Processed in a facility that also processes peanuts.

www.ppopcorn.com | 800-828-8115

[Back to Flavors](#)

Tasting Kit Cards

———— Pecatonica River Popcorn ————

Butter Microwave

The easiest way to enjoy popcorn with a rich buttery flavor.

Allergy Information: Milk and Soy

———— Pecatonica River Popcorn ————

Sea Salt Cracked Pepper Microwave

Tender White popcorn with a sprinkle of sea salt and dash of cracked pepper

Allergy information: Soy

———— Pecatonica River Popcorn ————

White Cheddar

Savory goodness of white cheddar and a mild but noticeable kick of black peppercorn with our freshly popped gourmet corn.

Allergy information: Milk and soy. Processed in a facility that also processes peanuts.

———— Pecatonica River Popcorn ————

Cheddar Cheese

Savor the flavor of tangy Wisconsin cheddar cheese popcorn.

Allergy information: Milk and Soy. Processed in a facility that also process peanuts.

———— Pecatonica River Popcorn ————

Buffalo Ranch

Popcorn with a spicy buffalo flavor along with a touch of ranch.

Allergy Information: Milk and Soy. Processed in a facility that also process peanuts.

———— Pecatonica River Popcorn ————

Kettle Corn

The perfect combination of sweet and salty!

Allergy information: Soy

Scout Boss

 HOME

MY ACCOUNT | LOGOUT



A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

Sign in to PRPopcorn.com

All fields required.

Email

Password

LOGIN

[Forgot password?](#)

CREATE UNIT PROFILE

Why sign in?

- Place your unit order
- View your order history
- Sign up Scouts for online sales
- Enter Scouts into Winners Circle
- Download your worksheet tool

Scout Boss

 HOME

MY ACCOUNT | LOGOUT



A Scouting Tradition for over 25 years....

PECATONICA RIVER POPCORN

Council Information	Quick Buttons
<p>Greater Pecatonica River Council 105 E Tama Street Livingston, WI 53554 608-943-8283</p>	<p>Place Order</p> <p>View/Edit Orders</p> <p>Enter a Scout for Online Seller ID</p> <p>View Seller IDs/Online Sales</p> <p>Enter Scout into Winner's Circle</p> <p>View Winner's Circle Entries</p> <p>Download Worksheet Tool</p> <p>View/Update Unit Profile</p> <p>Print Invoice for Current Sale</p>
Important Dates	Order Summary
<p>08/09/17: Popcorn Kickoff 7:00 PM - 9:00 PM</p> <p>08/23/17: Popcorn Kickoff Makeup</p> <p>08/31/17: Show-N-Sell Orders Due</p> <p>09/15/17: Show-N-Sell Distribution</p> <p>1 2 3 ▶</p>	

Scout Boss



A Scouting Tradition for over 25 years....

PECATONICA RIVER POPCORN

Unit: Sample Party 12345 Order ID: 30293 Order Type: Show n Sell

To enter quantities, click 'Edit Order'. To view totals, click 'View Order'.

View Order

PRODUCT	DESCRIPTION	PRICE	CASES	CONTAINERS	TOTAL AS CO	TOTAL AS CA	SUBTOTAL
	2.5# Yellow Popcorn - 8 / cs	\$10.00			0	0.000	\$0.00
	10 oz. Classic Caramel - 8 / cs	\$10.00			0	0.000	\$0.00
	18 Pack Butter - Microwave - 8 / cs	\$20.00			0	0.000	\$0.00
	18 Pack Butter Light - Microwave - 8 / cs	\$20.00			0	0.000	\$0.00
	18 Pack Kettle Corn - Microwave - 8 / cs	\$20.00			0	0.000	\$0.00
	8 oz. Jalapeno Cheese - 8 / cs	\$20.00			0	0.000	\$0.00
	18 oz. Mud Puddles - 8 / cs	\$25.00			0	0.000	\$0.00
	18 oz. Sea Salt Splash - 8 / cs	\$25.00			0	0.000	\$0.00
	18 oz. Peanut Butter Cup - 8 / cs	\$25.00			0	0.000	\$0.00
	16 oz. Caramel w/Sea Salt - 8 / cs	\$25.00			0	0.000	\$0.00
	23 oz. Classic Trio - 1 / cs	\$30.00			0	0.000	\$0.00
	24 oz. Cheese Lovers - 1 / cs	\$40.00			0	0.000	\$0.00
	57 oz. Chocolate Lovers - 1 / cs	\$60.00			0	0.000	\$0.00
	\$30 Military Donation - 1 / cs	\$30.00			0	0.000	\$0.00
	\$50 Military Donation - 1 / cs	\$50.00			0	0.000	\$0.00

Show-N-Sell orders are ordered in cases only.

Take Orders are ordered in containers only.

You have the ability to edit your order by logging into your unit profile up until the council approves the order.

Submit Order

Scout Boss

 HOME

MY ACCOUNT | LOGOUT



A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

Back

[View Submitted Scouts](#)

Scout First Name *	<input type="text"/>
Scout Last Name (1st two initials) *	<input type="text"/>
Parent/Guardian Email *	<input type="text" value="Parent/Guardian Email"/>
<input type="submit" value="SUBMIT"/>	

Enter Scout's information above then click Submit. Repeat until all Scout's have been signed up.

Scout Boss

 HOME

MY ACCOUNT | LOGOUT





A Scouting Tradition for over 25 years.....

PECATONICA RIVER POPCORN

[Back to Dashboard](#)

[View Winners Circle Entries](#)

Scout First Name *	<input type="text"/>
Scout Last Name (1st two initials) *	<input type="text"/>
Dollar Amount Sold (must be over &2500.00) *	<input type="text"/>
Zip code * 	<input type="text"/>
Prize *	<input type="text" value="Choose Your Prize"/>
Worksheet verification * 	<input type="button" value="Choose File"/> No file chosen
Parent/Guardian Email *	<input type="text" value="Parent/Guardian Email"/>

Enter requested information above then click Submit. Repeat until all qualified Scout's have been entered.

Thank You!

Questions or Comments?



POPCORN

Important Dates

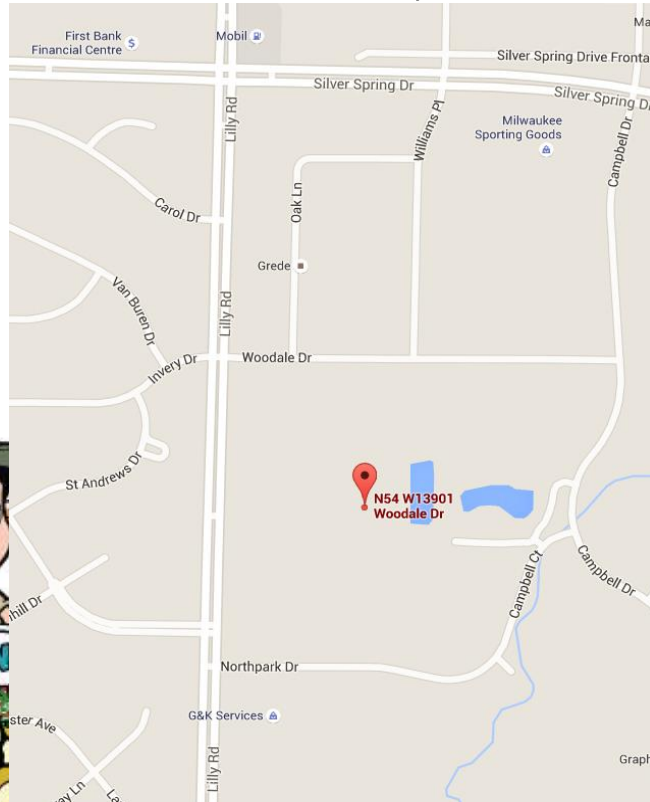
- **August 30** Show & Sell Orders Due Online by Units
- **September 12** Show & Sell Pick-Up, Milwaukee
- **September 13** Show & Sell Pick-Up, Kenosha/Racine
- **September 15** Sale Starts
- **October 16** Sale Ends
- **October 23** Milwaukee Reconciliation Day
- **October 24** Kenosha/Racine Reconciliation Day
- **November 9** Milwaukee Take-Order Pick-Up
- **November 10** Kenosha/Racine Take-Order Pick-Up
- **December 5** Post-Dated Checks Cashed



Warehouse Locations

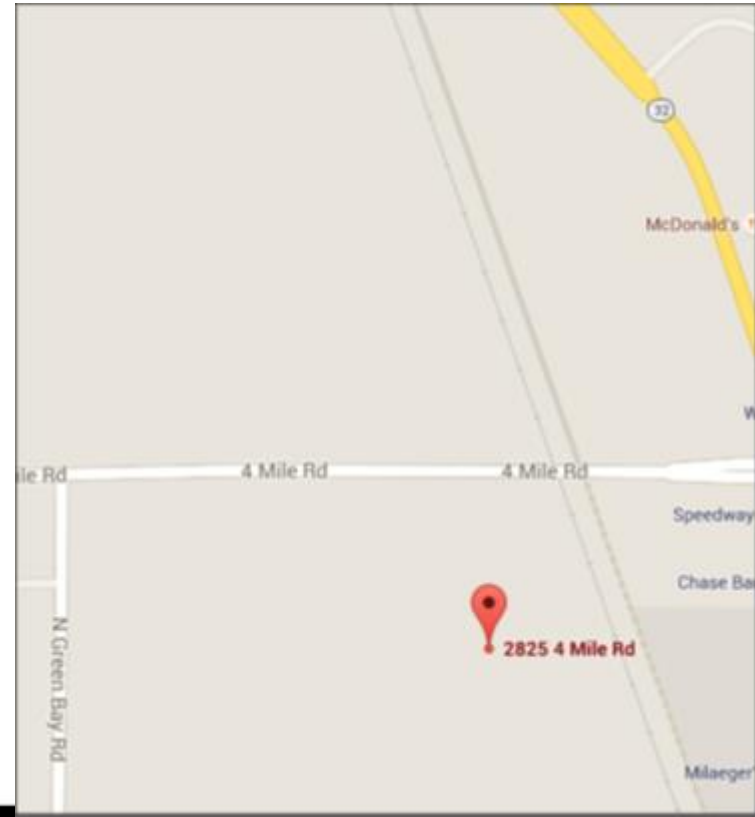
C.H. COAKLEY

N54 W13901 Woodale Dr
Menomonee Falls, WI 53051



WARREN INDUSTRIES

2825 4 Mile Rd
Racine, WI 53404



Warehouse Hours

Milwaukee Scout Service Center

Wednesdays during sale 12:00-5:30

Fridays during sale 12:00-5:30

Saturdays during sale 9:00-10:30

Warren Industries (Racine/Kenosha area)

Thursdays during sale 3:00-5:30

Please contact Steven or Patty to confirm an additional product order! We want to make sure we have product in stock and someone there to help!

PATTY FREULER

414-443-2849

Popcorn@ThreeHarborsScouting.org

STEVEN IDZIKOWSKI

414-443-2858

Steven.Idzikowski@Scouting.org



THREE HARBORS COUNCIL, BSA

Popcorn Sale Details

Choose your commission structure:

33% with Prize Program

OR

35% without Prize Program

Choose your methods of selling:

Take Order

Show & Sell

Selling Online



THREE HARBORS COUNCIL, BSA

Return Policy

- Units cannot return, **WITHOUT ANY EXCEPTIONS**, more than 20% of their total Show & Sell at any point during the sale
- Units cannot place an order for initial Show & Sell for more than their units Fall 2016 Total Sale
- Undamaged product that was ordered for Show & Sell **MUST** be returned by Reconciliation Day
Chocolate Products may **NOT** be returned.
- Any product returned prior to Reconciliation Day are by appointment only and are subject to the 20% rule

• **Light/Medium/Dark coffees and Cheese Lovers will be limited for Show & Sell order.**



Unit and Leader Incentives

Extra Commission

Increase sale 10% (\$2,500 minimum), unit gets 1% increase in commission of total retail sold

(Units must have sold in Fall 2016 to qualify)

Smart TV Drawing for Leaders

Attend Popcorn Training and increase sales to be entered in a drawing to win a Smart TV

Unit Kickoff Gifts

Each Unit receives a \$750 Club prize, a taste kit, a bullet board and a tote bag

Unit-Led Incentives

Set \$750 Goal for every Scout

Top Seller Incentives

Top Selling Den/Patrol earns a Pizza Party

Pack/Troop/Crew Goal



Tools Available to Units

Popcorn Machine

- Perfect for your Kickoff
- Three Harbors Council will provide popcorn and bags to fill

Squareup.com

- Request a free app and card reader via the Square Up Website
- With its low transaction fee, Square Up is the perfect way to sell to those who do not carry cash
- You can also purchase a Chip & Contactless (Apple Pay, etc.) Reader for \$49

Banners

Borrow popcorn banners from Three Harbors Council for your next Show and Sell!



Blitz Weekend

Top 5 Sellers in the Council during the opening weekend win a LEGO Star Wars Poe's X-Wing Fighter!



Bonus Rewards

- Bonus Rewards are for ALL Scouts, at 33% and 35% commission.
- Turn in the Bonus Rewards spreadsheet by Reconciliation Day.
- Prizes will be ready to be picked up from the Scout Office by the end of December.



Bonus Rewards



Level 1: Sell \$750

Sports Voucher, Z-Curve Bow,
\$750 Club Patch



Level 2: Sell \$1,250

(3) Country Springs Waterpark
Passes + Level 1



Level 3: Sell \$2,500

Prize from Winner's Circle
+ Level 1 & 2



Level 4: Sell \$4,500

Milwaukee Brewers Premiere
Package + Level 1, 2 & 3

Level 5: Sell \$7,500

2 Night Stay at the Great
Wolf Lodge for a Family
of 4 + Level 1, 2, 3 & 4



Level 6: Sell \$12,000

3 Night, 4 Day Trip to
Legoland in Florida for a
Family of 4
+ Level 1, 2, 3, 4 & 5



Level 7: Sell \$16,000

3 Night, 4 Day Trip to
Universal Studios in
Florida
for a Family of 4
+ Level 1, 2, 3, 4 & 5



Final Comments

- Check your Kernel Journals
- Take all the flyers you need
- Call us if you need help or have a question
- Use the resources on www.ThreeHarborsScouting.org/Popcorn

5 Keys to Unit Success

1. Unit Kernel Trained, Organized, and Pumped up
2. Plan your Unit's Program
3. Set a Goal
4. Inspirational and Fun Unit Kickoff
5. Unit incentives that every Scout will Enjoy

